First Years of Vineyard Establishment How to make a small fortune starting with a large fortune



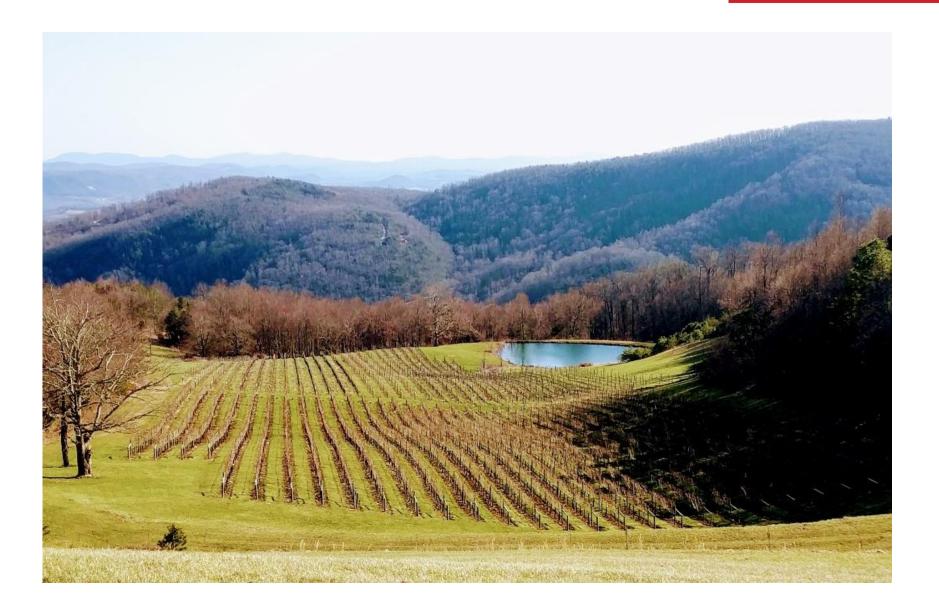


Mark Hoffmann
North Carolina State University
mark.hoffmann@ncsu.edu

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F-U-P Rule!



F = The **FIRST** years are critical

U = Costs and time effort are often **UNDERESTIMATED**

P = PLAN 10 years ahead

Overview

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Year 1: Field Establishment



Year 2: Posts, Trellis, Planting



Year 3+4: Training



Year 5: First Harvest









Decisions:

- Drainage (air and soil!)
- Row Orientation
- Planting Space (Pruning system, Trellis System)
- Row Spacing (Equipment)
- pH, other Nutrients (Phosphorous??) (Soil Tests!!)

Tasks:

- Land Clearance
- Land Ripping/Preparation
- Land Leveling
- Liming, adding other nutrients
- Cover Crops
- Row Marking
- Herbicide strips!

Equipment

TOTAL

Year 1: Field Establishment		
Item	Costs/acre (\$)	Hours
TOTAL LABOR	1589.5	
Temp Labor	589.5	45
Land Cleaning	567.7	42
Ripping	51.9	3.9
Liming	189	14
Grass/Cover Crops	190	14.6
Flagging and Rows	104	7.9
Herbicide Application	614	46.9
Salary (Manager/Assist)	1000	
TOTAL MATERIALS	1460	
Oil/Fuel	150	
Chemicals	200	
Supplies	210	

1000

3049.5

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VERSITY





Lime!! pH \rightarrow 6.0-7.0

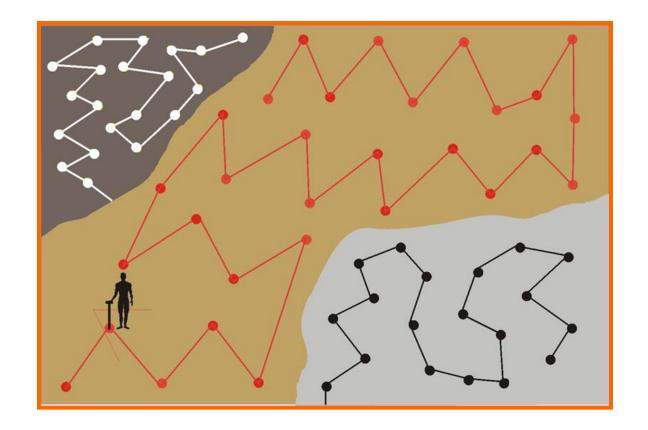




Sampling depth:

- 0-8 inches
- 8-16 inches

Min 6-12 months before planting





Based on your soil samples Send soil samples to www.ncagr.gov/agronomi/sthome.htm

Fertilizer rule of thumb:

Optimal pH: 6.0-7.0

Phosphorous (P) is very immobile: apply only if your soil samples is low on phosphorous.

Optimal P in soil 30 ppm of P

Potassium (K) also moves relatively slow: controversial: too much K can alter juice chemistry (elevated pH levels)

Optimal K in soil: 40 ppm of K (recommendations from Virginia)





What to do?

- Lime (not Gypsum unless you want to reduce Al toxicity)
- Dolomitic Lime adds Mg as well!
- Incorporate as deep as possible (not just apply on top of row!!)
- It takes time!!!!





Nutrition Monitoring

- The TRI-PARTITE APPROACH
- At least once a year soil samples
- Twice a year petiole samples (3rd year +)
- Visual assessment of foliage











Mark the rows and post locations!

Row Spacing (10, 11, 12 ft?) Post Spacing (25 ft)

Herbicide application: 3.5-4 ft strip Roundup
Tractor Turnaround (30-40 ft)











U = Costs and time effort are often **UNDERESTIMATED**



Decisions:

- Cultivar Choice
- Planting Space
- Trellis System
- Pruning and Training System

Tasks:

- Planting
- Trellis Establishment
- Training



Item	Costs/acre	Hours (if labor)
TOTAL LABOR	5596.28	
Temp Labor	2882	220
Posts	567.7	50
Trellis	51.9	80
Planting	189	50
Training/Hedging	190	40
Salary (Manager/Assist)	2714.28	

Item	Amount	Costs/acre
TOTAL LABOR		5,596.98
Trellis		2,601
Vineyard Posts	160	1,040
Brace Posts	55	440
Wire (# 9 (Catchwire))	3 100lbs rolls	270
Wire (#HT 12.5)	7 100 lbs rolls	630
Wire Clips	1400	84
Staples	5 lbs	4
Markers	900	63
Plants	800	7200
Oil/Fuel/Chemicals etc		1150
Deprecicarion	Tractors/Sprayers etc.	860
TOTAL COSTS		16,427

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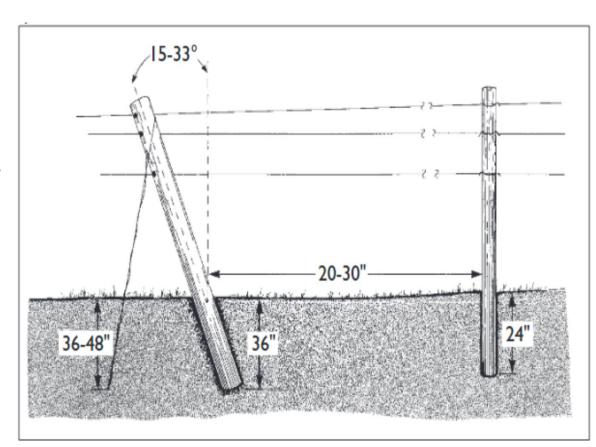


Posts!

Do NOT Auger in Use post driver

Bracepost: min 3 feet below

Vineyardpost: min 2 feet





Manual planting

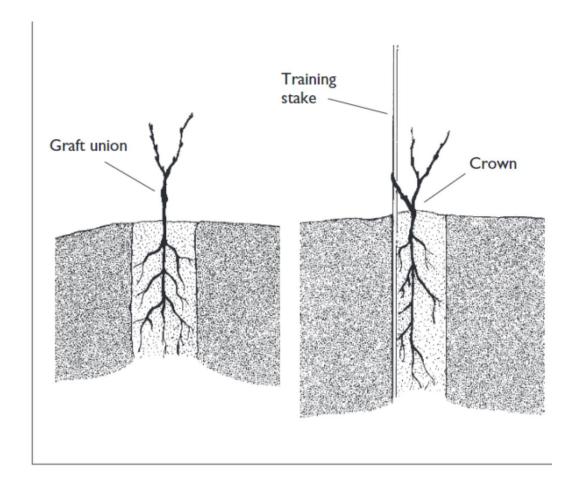
Auger
Shovel
Some fertilizer
Planting hole deep enough
Filling material





Manual planting

No root curling!
Grafting Union above ground
Crown (own-rooted only)
Above ground





Training stake
Train vines straight up
Put at least bottom wire on posts.

Better all trellis

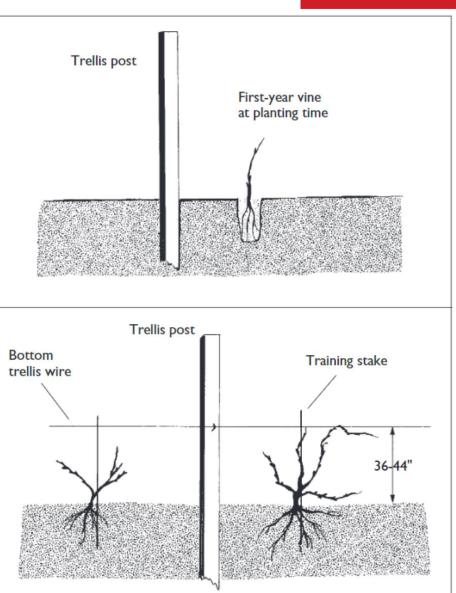
Keep vines off the ground

Train two trunks

Drop clusters

Vine Shelters: Better weed control

Watering?





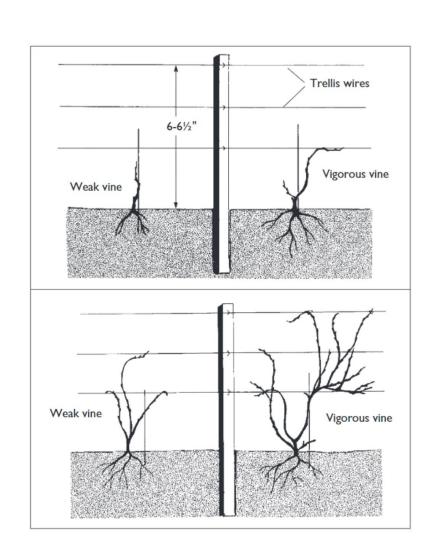
Trellis

Perform trellis building step by step Through vineyard

Use HT 11-12.5 wire with min 170,000 lbs breaking point

Wire distance 12 inches from each other.

Cordonwire 30 in up the ground





Production Year	Time of Application	Fungicide	Application Rate (per acre)
ı	May	mancozeb 75 DF +	3.0 lb
	*	Nova 40W	4.0 oz
	June	mancozeb 75 DF +	2.5 lb
		Nova 40W	4.0 oz
	June	Abound 2SC	11.5 oz
	July	captan 4 L +	2.0 qt
		Endure	8.0 oz
	August	captan 4 L	2.0 qt
	Early September	mancozeb 75 DF	3.0 lb
2 and thereafter	April (bud break)	mancozeb 75 DF zzzzzzz	3.0 lb
	April (1-2 in. shoot)	mancozeb 75 DF +	3.0 lb
	5 - 36 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	sulfur	4.0 lb
	May (10-in. shoot)	mancozeb 75 DF +	3.0 lb
		sulfur	4.0 lb
	May (prebloom)	mancozeb 75 DF +	3.0 lb
		Nova 40W	4.0 oz
	May (bloom)	Elevate 50 WDG	1.0 lb
	May (fruit set)	Abound 2SC	11.5 oz
	June (shatter)	mancozeb 75 DF +	3.0 lb
		Nova 40W	4.0 oz
	June (first cover to veraison)	captan 50WP +	3.0 lb
		sulfur	4.0 lb
	June (second cover to veraison)	captan 4L	2.0 qt
July (veraison)	July (veraison)	captan 4L	2.0 qt
	July (veraison to harvest)	captan 4L	2.0 qt
		Endure	8.0 oz
	August	Pristine	10.5 oz
	Early September (postharvest)	mancozeb 75 DF	3.0 lb

Captan and Mancozeb: Backbone Program!!

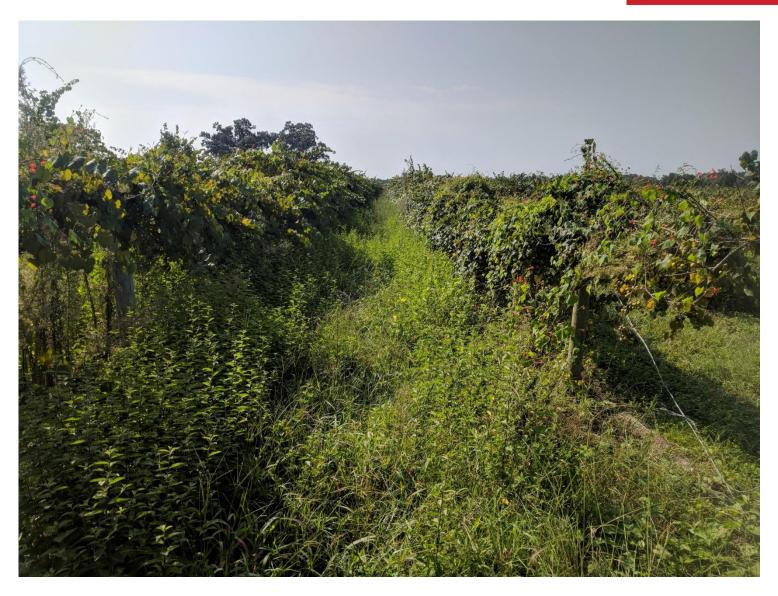
Start EARLY after planting!!



Production Year	Time of Application	Herbicide	Application Rate (per a
0 (preparation)		glyphosate	2.8 pt
1	May	oryzalin (Surflan 4 AS)	2.0 qt
	June	oryzalin (Surflan 4 AS)	2.0 qt
	•	+paraquat (Gramoxone Max 3 SL)	1.7 pt
	August	clethodim (Select 2EC)	6.0 oz
	September	clethodim (Select 2EC)	6.0 oz
2 and 3	May	oryzalin (Surflan 4 AS)	2.0 qt
	·	+paraquat (Gramoxone Max 3 SL)	1.7 pt
	June	paraquat (Gramoxone Max 3 SL)	1.7 pt
	August (spot treatments)	glyphosate (Roundup WeatherMax 5.5 SL)	I.4 pt
	September (spot treatments)	glyphosate (Roundup WeatherMax 5.5 SL)	I.4 pt
4 and thereafter	Mid-March	flumioxazin (Chateau 51 WDG)	6.0 oz
		+ glyphosate (Roundup WeatherMax 5.5 SL) I.4 pt
	June (early)	flumioxazin (Chateau 51 WDG)	6.0 oz
	• • • • • • • • • • • • • • • • • • • •	+ glyphosate (Roundup WeatherMax 5.5 SL) I.4 pt
	July	paraquat (Gramoxone Max 3 SL)	1.7 pt
	August	paraquat (Gramoxone Max 3 SL)	1.7 pt
	September	simazine (Princep 4 L)	2.0 qt
	•	+paraquat (Gramoxone Max 3 SL)	1.7 pt

Weed Control is IMPORTANT









U = Costs and time effort are often UNDERESTIMATED



Decisions:

Vine health

Tasks:

- Drop fruit
- Develop healthy root system and cordon system
- Screen for diseases
- Replant
- Disease Control

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Item	Costs/acre	Hours (if land)
TOTAL LABOR	4074.11	
Temp Labor	1359.83*	103.8
Pruning	233.92	17.8
Raking	23.3	1.7
Tying	32.75	2.5
Shoot Thinning	46.78	3.57
RePlanting	104.5	7.98
Leaf Pulling	0	0
Training	614.2	46.89
Hedging	233.92	17.85
Fruit Thinning	46.78	3.57
Cleaning	23.39	1.78
Harvest	0	0
Salary (Manager/Assist)	2714.28	

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Item	Costs/acre
Materials	1913.68
Oil/Fuel/Lubricants	107
Chemicals	714.28
Maintenance/Repairs	89.28
Supplies	143.85
Depreciation	860.1

Item	Costs/acre
Labor	4074.11
Material	1913.68
TOTAL COSTS/Acre	5987.79

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Year	Costs/acre
Year 1	\$ 3,049.5
Year 2	\$ 16,427
Year 3	\$ 5987.79
Year 4	\$ 5987.79
TOTAL	\$ 31,452.08

After 4 years: \$31,500 were spend per acre without returns!

P = better PLAN 10 years ahead

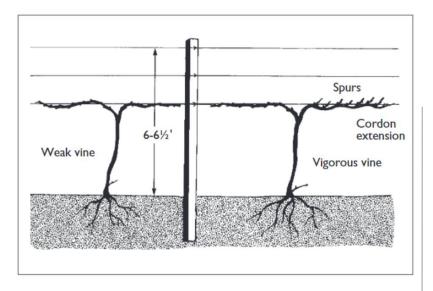
Year 3+4: Training

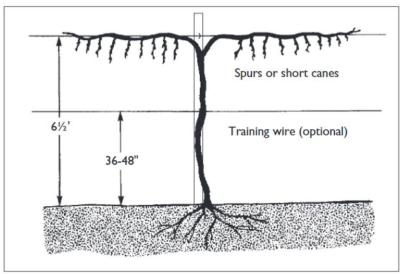
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Training

Don't harvest
Scout for injury or disease
Replace dead or very weak vines
Vines won't be all at the same pace

DISEASE CONTROL!!!!





Year 3+4: Training



Production Year	Time of Application	Fungicide	Application Rate (per acre)
I	May	mancozeb 75 DF +	3.0 lb
	•	Nova 40W	4.0 oz
	June	mancozeb 75 DF +	2.5 lb
		Nova 40W	4.0 oz
	June	Abound 2SC	11.5 oz
	July	captan 4 L +	2.0 qt
	***	Endure	8.0 oz
	August	captan 4 L	2.0 qt
	Early September	mancozeb 75 DF	3.0 lb
2 and thereafter	April (bud break)	mancozeb 75 DF zzzzzzz	3.0 lb
	April (1-2 in. shoot)	mancozeb 75 DF +	3.0 lb
		sulfur	4.0 lb
	May (10-in. shoot)	mancozeb 75 DF +	3.0 lb
		sulfur	4.0 lb
	May (prebloom)	mancozeb 75 DF +	3.0 lb
		Nova 40W	4.0 oz
	May (bloom)	Elevate 50 WDG	1.0 lb
	May (fruit set)	Abound 2SC	11.5 oz
	June (shatter)	mancozeb 75 DF +	3.0 lb
		Nova 40W	4.0 oz
	June (first cover to veraison)	captan 50WP +	3.0 lb
		sulfur	4.0 lb
	June (second cover to veraison)	captan 4L	2.0 qt
	July (veraison)	captan 4L	2.0 qt
	July (veraison to harvest)	captan 4L	2.0 qt
		Endure	8.0 oz
	August	Pristine	10.5 oz
	Early September (postharvest)	mancozeb 75 DF	3.0 lb





P = **PLAN** 10 years ahead

ear 5: First Harvest		UNIVERSITY	
Item	Costs/acre	Hours (if la	
TOTAL LABOR	5920.51		
Temp Labor	3206.22	244.75	
Pruning	567.7	42	
Raking	51.9	3.9	
Tying	189	14	
Shoot Thinning	190	14.6	
RePlanting	104	7.9	
Leaf Pulling	681	46.9	
Stuffing	573	43.8	
Hedging	21	1.6	
Fruit Thinning	55	4.2	
Cleaning	444	33.9	
Harvest	393	30	
Salary (Manager/Assist)	2714.28		

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Item	Costs/acre
Materials	2277.96
Oil/Fuel/Lubricants	150
Chemicals	964.28
Maintenance/Repairs	89.28
Supplies	214.28
Depreciation	860.1

Item	Costs/acre
Labor	5920.51
Material	2277.96
TOTAL COSTS/Acre	8198.14

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Item	Costs/acre
Labor	5920.51
Material	2277.96
TOTAL COSTS/Acre	8198.47
Total yield/acre	1.49 tons
Costs/ton	5,502

Year 6+: Harvest



Item	Costs/acre
Labor	6209.18
Material	2277.96
TOTAL COS/Acre	8487.14
Total yield/acre	2.98 tons
Costs/ton	2839.19

Item	Costs/acre
Costs/ton wo salary	1931.18

F-U-P Rule!



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Resources



http://grapes.ces.ncsu.edu (Grape Portal)

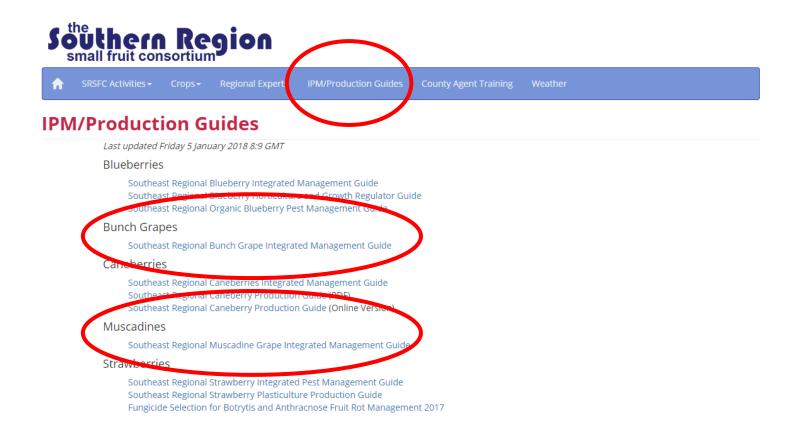
http://www.smallfruit.org (IPM Management Guides)



Resources: Vineyard Management?



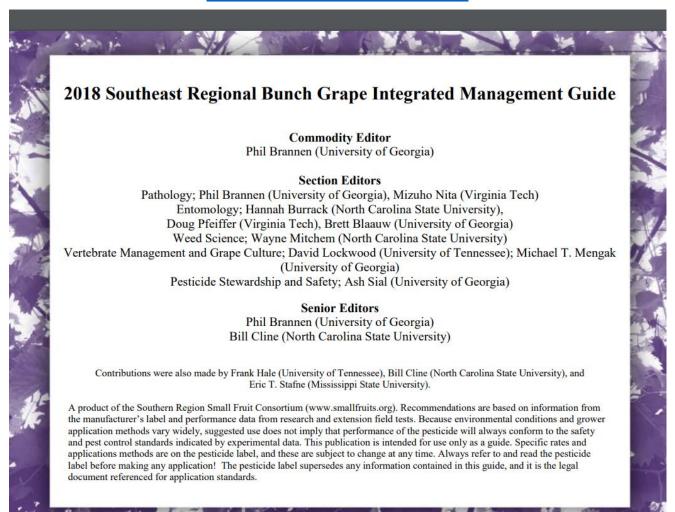
www.smallfruits.org



Resources: Vineyard Management?



www.smallfruits.org



Thank you!



Q+A Thank you for your attention

NCSU
Department of Horticultural Science
2721 Founders Drive (Kilgore Hall), Room 258
Raleigh, 27695 NC

cell (919) 352 8006

Email: mark.hoffmann@ncsu.edu https://smallfruits.cals.ncsu.edu

